THE BENEFITS OF A SUCCESSFUL FREELANCE MANAGEMENT STRATEGY

Rapid advances in technology continue to flatten the job market, allowing organizations access to a much larger global talent pool. As the freelance or independent contractor workforce grows in complexity, organizations must consider a new approach to managing this critical talent pool through improved strategies and service/technology options.

Best-in-Class companies experience:	
16%	savings in labor costs as the result of the utilization of freelance or independent workers
32%	very high or high visibility into the performance of their non- employee workers
93%	compliance with internal, federal, and state policies concerning independent contractors (ICs)
5 days	average time to full productivity, compared to 15 days for All Others
4X	the proclivity to use a third-party vendor management system
as com to All O	Workforce Strategy: Effectively Manage a Diverse, Remote
	Workforce, presented by Aberdeen Group and Work Mark

The bottom line: Organizations that utilize freelance management technologies, like a freelance management system (FMS), are able to gain insight on the true value of their non-employee efforts and plan more accurately for future staffing needs. When organizations have greater visibility into their freelance workforce, they are also better able to mitigate risks and control labor costs.



Aberdeen Group publishes research that helps businesses improve their performance. We identify Best-in-Class organizations by conducting quantitative primary research with industry practitioners. Our research is relied on by hundreds of thousands of business professionals to drive smarter decision making and improved business strategy.

